

Southern Art + Craft Trail vent 2025



EVENT REPORT

Table of Contents

1	EVEN	NT SUMMARY	3
2	SPO	NSORS & SUPPORTERS	5
3	PRIZ	E AND AWARD WINNERS	5
4	WHA	AT WAS NEW FOR 2025?	6
	4.1	EXTRA BOOKLETS	6
	4.2	Radio Advertising	6
	4.3	TV Advertising and Cinema	6
	4.4	PRINTED MEDIA	6
	4.5	New designer	6
5	ARTS	SOUTHWA EVENT GOALS	6
6	ECOI	NOMIC RETURN FOR THE REGION	9
7	SOCI	AL RETURN FOR THE REGION	9
8	PRO	MOTIONS	10
	8.1	Online	10
	8.2	Printed	11
	8.3	Banners	12
	8.4	RADIO	12
	8.5	Social Media	12
	8.5.1	Facebook	13
	8.5.2	2 Instagram	14
9	NEX	T YEAR'S EVENT	14
10	O ARTS	SOUTHWA LONG TERM GOALS	14
ΔΙ	PDENIDIY	(1 - FYΔMPLES OF MEDIA IN PURLICATIONS	15

1 EVENT SUMMARY

The 2025 Southern Art + Craft Trail (SACT) showcased over 400 artist's works in 63 venues across the Greater Southern region during the September/October school holidays (27 September to 12 October). In addition, 17 schools participated that included displays from approximately 400 students. This year the geographical coverage encompassed the Shires of Manjimup, Denmark, Cranbrook, Newdegate, Katanning, Lake Grace, Plantagenet, Kojonup, Jerramungup and the City of Albany.

This annual arts event is the largest in the region, spanning 46,000ha and has been running for 22 years. Galleries, museums, wineries, cafes, shops, town halls and unused public spaces have become venues offering both a unique cultural experience and economic spin off for local businesses.

The official opening was held at the Albany Town Hall on Tuesday 23rd September. An invitation only event, attendees included Hon Samantha Rowe MLA, Mr Scott Leary MLA, Councillor Amanda Cruse, City of Albany Executive Director Nathan Watson, RDA Great Southern Director Simon Lyas and Uncle Lester Coyne, who provided the Welcome to Country. ArtSouthWA was represented by Chairperson Seirah Woodward and a full complement of ArtSouthWA Board members plus over 80 ArtSouthWA members and artists. A speech was also delivered by Carol Ann O'Connor, winner of the 2024 Best Exhibitor Prize. Carol outlined the passion behind her cover artwork and the ongoing commitment to support protection of the Gilberts Potteroo.



ArtSouthWA Chairperson Seirah Woodward



2024 Best Exhibitor Carol Ann O'Connor



Left to Right: Mr Scott Leary MLA, Carol Ann O'Connor, Uncle Lester Coyne



2024 Best Exhibitor Carol Ann O'Connor



Councillor Amanda Cruse



Hon Samantha Rowe MLA

According to recorded data, over 10,000 people visited the SACT exhibitions, workshops and events. This does not include the passer-by traffic at public venues and businesses who may not have been recorded by Exhibition venues. This is down on the previous two years but is consistent with tourism trends for WA currently and attributed to cost-of-living pressures, a slower-than-expected interstate travel recovery, and a post-COVID trend of international travel. 54% of visitation came from outside the Albany area with many staying for a week in the region in paid accommodation and having meals out in local restaurants. It is noted that people appeared to spend less on accommodation compared to previous years. This is a mixture of shorter stays and staying in cheaper accommodation. Air BNB stays were recorded in surveys.



63 VENUES 400+ SCHOOL STUDENTS 10,000+ VISITORS \$359,210 REGIONAL ART SOLD \$3.6M REGIONAL VISITOR SPEND

Over 16 days, a diverse and exciting range of art exhibitions were on offer including open studios, hands-on workshops demonstrations, artist's talks and public art displays in communities including:

- Mt Barker
- Manjimup
- Porongurup
- Denmark
- Pemberton
- Kronkup

- Nornalup
- Bow Bridge
- Kojonup
- Albany
- Bremer Bay

Works included painting, sculpture, textiles, ceramics, antique assemblages, printmaking, woodwork, jewellery, photography, resin and glass art. Visitors were able to view artwork in studios and meet with the artist.

The 17 schools, including home schoolers and after-school networks, from across the region who participated with art displays of students works, collaborated with retail businesses, cafes and public places.

Inclusivity has been one priority for ArtSouthWA in recent years and collaborations with the Community Living Association resulted in a fabulous exhibit with over 10 clients participating in their exhibition. There were two indigenous exhibitions this year. Gorenang Moortibiin exhibited at their principal premises in Centennial Park, Albany and father daughter duo Sam and Kamryn Shappard exhibited at West Cape Howe Wines in Mt Barker.

20,000 printed copies of the program that included exhibitions, workshops, maps and acknowledgements were distributed across the region from the west coast from Perth downwards. This Art Trail booklet was also available online and was the largest and most popular acknowledged source of information for Art Trail visitors.



Venue 48: Felters in the Great Southern



Opening event at Venue 43: Ron Baker and Marjan Bakhtiarikish



Venue 38: Albany Art Café Colouring Competition

2 SPONSORS & SUPPORTERS

ArtSouthWA would like to acknowledge the following organisations for financial and/or in-kind assistance

City of Albany Synergy Graphics

Regional Arts WA Great Southern Development Commission

TourismWA Adrenaline Marketing

Regional Development Group Australia: Great Southern Rio Tinto

7 Media / Albany Advertiser Albany Tours

Southerly Magazine West Cape Howe Wines

WA Museum of the Great Southern Albany Historic Whaling Station

Forest Hill Vineyard Designer Dirt

Shire of Plantagenet Great Southern Couriers

3 PRIZE AND AWARD WINNERS

BEST EXHIBITOR - VOTED BY THE PUBLIC and sponsored by the REGIONAL DEVELOPMENT AUSTRALIA: GREAT SOUTHERN.

The Best Exhibitor experience, as voted by the public was venue 31: Meleah Farrell & Narelle Clark at Kronkup.

VISITOR SURVEY - SPONSORED BY ALBANY TOURS

Winner of the visitor prize for completing the visitor survey was Wynneta Podobnik who won the Grape Escape Tour for two persons from Albany Tours.

VENUE SURVEY WINNER - SPONSORED BY DESIGNER DIRT & WEST CAPE HOWE WINE

Winners of the exhibitor survey Designer Dirt prizes were:

- Venue 13: Lavender Bee and
- Venue 60: Diana Henderson.

Winners of the West Cape Howe wine were

- Venue 38: Carol Hope Albany Art Café and
- Venue 19: Marion Nelson

SCHOOLS AWARD - SPONSORED BY ALBANY'S HISTORIC WHALING STATION

A 'basket draw' saw the following schools each win one of the Family Passes to contribute towards their school's fundraising programs:

- Borden Primary School
- Northcliffe District High School
- North Albany Senior High School

4 WHAT WAS NEW FOR 2025?

4.1 EXTRA BOOKLETS

We had an extra 5.000 Trail Booklets printed and distributed across the southern region, and up as far as Perth.

4.2 RADIO ADVERTISING

This year we engaged with Triple M Radio radio/LiSTNR in Perth as a way to increase promotions to the Perth audience. We also engaged Denmark FM and Community Radio in Albany.

4.3 TV ADVERTISING AND CINEMA

We returned to delivering a TV campaign this year on the 7Network. Local firm, Green Man Media, were engaged to deliver a 30 second advert suitable for TV and cinema. This is the first time ArtSouthWA had invested in cinema advertising.

Southern Art + Craft Trail 2025 63 Exhibitions & Open Studios Saturday 27th September to Sunday 12th October 2025 FREE GUIDE FREE EVENT ART TRAIL TOURS

4.4 PRINTED MEDIA

ArtSouthWA invested in advertising on the back page of the Southerly Magazine for both the September and October editions.

4.5 NEW DESIGNER

ArtSouthWA's previous booklet designer moved to Perth in 2023. It was decided to support local and return the booklet work to a local designer. Synergy Graphics were engaged for 2025.



Back Page of September and October editions of the Southerly Magazine

5 ARTSOUTHWA EVENT GOALS (NEW FOR 2025)

GOAL 1: PROVIDE REGIONAL VISUAL ARTISTS, CRAFTSPEOPLE AND ART WORKERS WITH THE OPPORTUNITIES AND SUPPORT TO DEVELOP THEIR ART AND ART PRACTICES

This was achieved, seeing 63 venues representing over 400 artists participating (making it a financially viable event). Artists participated across the greater southern region from Bremer Bay to Pemberton and as far north as Kojonup. It is noted that this was 10 venues down from 2024. The permanent and temporary closures of several galleries did impact numbers of participating artists.

Key event statistics:

- 400+ artists participated
- 400+ students participated as part of "Schools of the Trail"
- 11,000+ art items sold
- \$360,000 art sold
- 10,500 visitors to venues
- 40+ demonstrations, workshops and events
- 250 000+ social media reach

GOAL 2: PROVIDE AND IMPROVE THE MARKETING AND MEDIA PRESENCE OF ASWA MEMBERS.

The table below shows the financial impact on both the region and its artists. The results are based on feedback to our Visitors, Exhibitors and Events surveys. The ArtSouthWA Board will review the data and incorporate comments into 2026 media and marketing planning.

Number of sites visited	Visitor totals	%	Separate visits to each site	Assumption: ave number sites visited/person	Unique Visitors	2025 vs 2024 Visitors
1-5 venues	144	55%	24,866	3	8,289	-11%
6-10 venues	78	30%	13,469	8	1,684	-1%
11-15 venues	27	10%	4,662	13	359	16%
15+ venues	12	5%	2,072	16	130	-48%
TOTAL	261	100%	45,070	6.13	10,460	-10%

GOAL 3: PROMOTE AND INCREASE CULTURAL TOURISM OPPORTUNITIES IN THE REGION

Surveys indicate that visitors came from a wide area, with many returning to visit the art destinations.

Group	Location	%	Unqiue Visitors	2025 vs 2024 Visitors	\$ Total Art Sales **	2025 vs 2024 Sales
1	Albany	46%	4,806	-26%	\$165,030	-31%
2	Denmark	10%	1,077	11%	\$36,972	4%
3	Mt Barker	15%	1,593	145%	\$54,699	130%
4	Other Regional, e.g. Kokonup, Manjimup, etc	10%	1,007	53%	\$34,596	43%
5	Perth	12%	1,299	-44%	\$44,614	-48%
6	Interstate	4%	459	-54%	\$15,763	-57%
7	Overseas	2%	219	-14%	\$7,535	-20%
TOTAL		100%	10,460	-10%	\$359,209	-14%

^{** \$} Total Art Sales calculated by taking total sales from all exhibitor surveys and uplifted for all venues

Of note are the comments from regional residents taking their visitors to exhibits and showcasing our local artists:

- Keep keeping up with the amazing artists and their amazing artworks.
- We were absolutely astonished by the quality of work at Arcadia Gallery and studio, which was best by far, although there were many other works in various locations that were also magnificent.
- I was stunned at the extraordinary high quality of art displayed well done.
- Please keep the printed booklet, a valuable resource and reminder.
- Mill art group, presentation, high standard, warm greeting.
- Great range & diversity of talent.
- Really loved the halls (Kalgan and King River) where there was a collective of artists and varied offerings. So
 good they offered coffee and cake for \$5
- Amazing, welcoming artists. Gave me a lot of inspiration for my personal art journey.
- Beautifully curated art trail. Many thanks to all the artists and crafts people who welcomed us into their space and shared their passions with us. The conversations we had were a large part of the joy of the trail.
- I am not able to travel far on my own now. Have enjoyed the Art Trail for years. Have had the pleasure of interviewing artists on air, at Great Southern Fm.
- The Southern Art + Craft Trail is great hope to be able to see more of it in coming years.
- The booklets are comprehensive and provide enough info for me.
- Well done to everyone involved. It's a terrific event and I look forward to the future ones.
- Very friendly and helpful people.
- Venue 43 was outstanding with the artists being so welcoming and had a fabulous demonstration morning.
- It was a beautiful experience. Highly recommend to any visitors!

- Thank you to the organisers and local creatives for continuing to run Art Trail every year. It's a fantastic wellrun event, especially notwithstanding that we live in a regional area with significant distances to cover, and limited resources/capacity compared to Perth.
- We came to Albany for this arts event. We spent mostly on accommodation, food and cafes, we encourage Albany to continue supporting the event as it is wonderful and supports the general economy.
- I think that allowing so many options for artists to display, by either commercial space or private studios allows a great amount of freedom for the artists. I love that everything is well signed.
- Exhibition 60 had an overall quality that the others were unable to match, the themed exhibit and professional of the labelled art were fantastic.
- Meleah Farrell's Gallery was delightful. She was warm, welcoming, informative and entertaining, and the
 curation of the artworks for the exhibition was wonderful. It was one of the best exhibitions we've visited
 anywhere.
- It's very well organised and well set out. Easy to navigate and find where everyone is located. I like to keep the booklet so I can look for artists I wouldn't have known about and visit later.
- Just truly loved Ann O'Connors work and my husband will too. We plan to buy one or two pieces of her work when our house is finished. Ann is clearly doing her divine destiny. She is bringing, light, love, truth, compassion, strength, beauty to everyone who is lucky enough and open enough allow her love and wisdom to enter our hearts.
- Our Denmark Plein Air group shared a morning with two artists creating our own works onsite, wonderful
 way to share techniques and engage with those who were seeking a local group to join and visited us during
 our session.
- It's such a wonderful incentive to get out and explore different venues that I would not otherwise think to go to.
- Just keep doing what you are doing. Great job.
- Fantastic colourful joyful impressive proud of community!
- The quality of works, locations and organisation of the trail was absolutely wonderful, especially Carol Ann O'Connor who spent such a lot of time explaining her magnificent works and sharing her joy in art. Very special.
- What I saw was incredible. The food, drinks and customer service was fantastic was venue 38, very friendly.
- Congratulations great booklet with the regions easy to follow in your instructions.
- The art trail is fantastic, this was the first time visiting Phillips Brook estate venue and was such a lovely surprise to see somewhere I hadn't visited before. Beautiful exhibition and venue.
- A beautiful event, well organised and a delight for the senses.
- The signage to venues is very helpful, easy to understand booklet (times open, amenities etc).



Venue 43: Ron Baker and Marjan Bakhtiarikish



Venue 60: Diana Henderson



Venue 14: Art Chatter Gallery

6 ECONOMIC RETURN FOR THE REGION

Surveys were undertaken with both visitors and venues to present the following data and results. 100% of venues returned their results. 261 visitors completed online surveys. At an individual level, 400+ local and regional artists are engaged in this event. For some, the SACT represents the 85% or more of their annual sales.

At a regional level, the SACT generated an estimated \$360,000 sales in artwork alone. 29% of those sales were buyers from outside the Greater Southern region. Additionally, it is estimated that over \$3.2 million dollars was spent by non-local visitors to the region on accommodation, eating out, fuel, personal items and other experiences.

		Locals	Intrastate visitors (non-local area)	Interstate visitors	International visitors	Totals
Visiting specifically		8,483	1,299	459	219	10,460
Average daily spend *		\$75	\$402	\$402	\$402	n/a
Average length of stay (days) **		n/a	3	5	7	n/a
Totals		\$636,225	\$1,566,594	\$922,590	\$616,266	\$3,741,675
Purchases at A	\$256,702	\$79,210	\$15,763	\$7,535	\$359,209	
Grand total		\$892,927	\$3,207,957			\$4,100,884

^{*} Average Daily Spend based on:

Accommodation \$255 Taken from Tourism WA visitor statistics

Food \$72 Taken from Budget your trip

Fuel \$75 Estimate

** Average length of stay Based on Tourism WA visitor statistics

7 SOCIAL RETURN FOR THE REGION

The SACT is a major School holiday activity for visitors to the region and a highlight on the regional event calendar. With 14 venue opening events and over 30 hands on workshops, for all ages, and demonstrations providing opportunity for social benefits in many ways including:

- A time for artists to collaborate and get together under a common project
- A time for over 10,000 visitors to mingle and meet with over 400 regional artists
- Based on feedback data a time for locals to showcase the region's talent to visitors. Feedback received
 indicates the SACT is a drawcard for locals to take their visitors out to SACT sites on day trips with
 lunches/dinners out. There are also a high proportion of visitors that stay with family or friends.
- Time for community to participate in 40 plus venue-led hands-on workshops, demonstrations, long table lunches and even a 2-day pottery market.



Kerri Blades (right) with participants at the Coffee and Connect Workshop



Sunsets in action at the Albany Art Café with Carol Hope (centre)



Denmark Art Club Fairy House Workshop



Denmark Art Club Make a Felt Bowl Workshop



Opening Event at the Denmark Visitors Centre



Seascape Exhibition at Mill Art Group

8 PROMOTIONS

The SACT promotions program and media exposure is widespread, as the Southern Art + Craft Trail is culturally significant and a recognisable brand with the unique pulling power to attract many thousands of visitors. Examples of promotional material in various publications are given at Appendix 1.

8.1 ONLINE

The ArtSouthWA website hosts a Member directory and an Art Trail venue directory, digital copies of the Art Trail booklet including a flipbook and workshop information in addition to administration documents including Membership forms and Art Trail entries. In the lead up to and including the Art Trail, the website has been viewed 31,000 times and over 5,000 web visits accessed Art Trail information specifically.

- A 30 second video advert was created for the ASWA website link https://artsouthwa.com.au/southern-art-and-craft-trail
- A digital advertising program was run for three weeks on 7West media on all regional mastheads
- A digital advertising program was run for three weeks on Triple M radio and LiSTNER
- A Radio campaign was run for three weeks on Community Radio in Denmark and Albany
- Each Art Trail venue created their own media and marketing campaign which added value to the overall SACT, meaning there were potentially 63 other sites of promotion

- Copies of the Art Trail booklet are located on the ArtSouthWA website at https://artsouthwa.com.au/booklet
- Sponsor logos are displayed on our website all year on the ArtSouthWA website at https://artsouthwa.com.au
- The specially developed membership logo was again made available to members promoted to venues for use on their own websites and media
- ArtSouthWA Newsletter was revived for the Art Trail.

SACT was also featured on the following (known) regional event and tourism websites:

City of Albany ATDW (TourismWA) Regional Arts WA

Southerly Magazine Australia's South West

7West Media/ Albany Advertiser / Orana Cinema

A 30 second video advert was promoted throughout the 7 Network. This had an Impact of 1,121,148 people on TV. Cinema advertising had a potential reach of 5000-10,000 people.

8.2 PRINTED

Editorials and advertisements with logos have been run in the Albany Advertiser, Southerly Magazine, Southwest Times, Wanderlust and other regional publications. This includes two editions of multi-page spread in the Southerly Magazine (sponsorship arrangement) featuring advertorials and Art Trail venues in addition to the full-page advertisements. Stories and images appeared in regional press from August to November. See Appendix 1.

Distribution was in a total of 927,000 copies, across the following publications:

- Southerly 10,000 copies
- Albany Advertiser 30,000 copies
- West Australian 858,000 copies
- South West Times 19,000 copies

Three custom sized (A0) landscape posters were designed, printed and displayed in the Albany Advertiser shop windows.

A4 promotional posters (with logos) - 150 x distributed around Southern region locations plus additional 63 in all venues.

A4 Posters (with logos) for Venue ID x 74 in all venues on Art Trail.

Two AO size posters were printed and displayed in windows at Morrisons in Denmark and the Lavender Bee Craft Shop in Mt Barker

20,000 copies of the 56-page SACT booklet were printed and distributed as far north as Perth and across the west coast and Great Southern region. See link for a copy of the flip-booklet: https://artsouthwa.com.au/booklet/



A0 posters on display at the Albany Advertiser Offices in Albany



AO posters on display at the Lavender Bee Craft Shop in Mt Barker

8.3 BANNERS

Four large canvas banners were displayed in high profile places for 16 days in Albany, Mt Barker, Denmark and Kojonup.

Nine pole banners placed along York St in Albany and were displayed for 24 days.

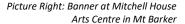
A large semi-circle sign was attached to the Albany Town Hall for 19 days.



Banner on North Road roundabout in Albany



Banner on Ocean Beach Road in Denmark



Picture Far Right: Street banners on York St, Albany





8.4 RADIO

Community radio in Albany and Denmark provided interview opportunities in addition to 30 second commercial space.

There were interview opportunities on Great Southern FM.

The Digital component of the SCA LiSTNR (TripleM) campaign delivered over 121,000 impressions reaching 15,898 listeners with over 400 responding directly by shaking their phones to go to the website for details.



8.5 SOCIAL MEDIA

ArtSouthWA Southern Art + Craft Trail has its own Facebook and Instagram sites. Our performance in social media achieved exponential growth again this year. The event reached 251,000+ people through both paid ad campaigns and organic reach. This is up on last year's result of 81,000.

We continued to build on and evolve social media strategies:

- 1. Developing a tagging and sponsor acknowledgment protocol with artists and sponsors
- 2. Developing an Art Trail venue video reels and stories promotion strategy
- 3. Added a membership logo for venues to use in their promotions 2023 and continued
- 4. Completed venue profile posts before opening. Focussed on venue shares during the event
- 5. Booklet advertisers got a social media post included in their package.

8.5.1 Facebook

https://www.facebook.com/SouthernArtCraftTrail

Followed by over 3,400 people and with a reach of 260,000 during the 90-day lead up and during the time of the exhibitions. The focus was to share content this year.

For the 2025 Art Trail, we delivered

- Booklet preview post
- 63 Venue profile posts
- 3 Official Opening posts
- 1 boosted video promo
- 17 Sponsor and supporter logos acknowledgment posts
- 1 x Venue opening night promo
- 1 All sponsors and supporters post (pinned)
- 60+ Venue video and reel promos
- 12 Venue event posts
- 4 x Visitor survey promos
- 16 workshop and event posts
- Close of event and thank you posts.

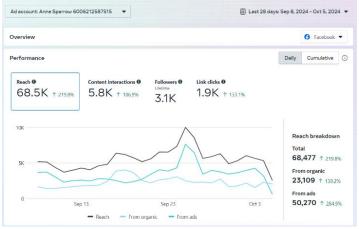


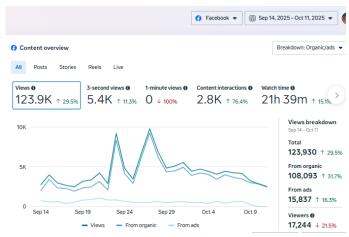
Social media promotion at the Vancouver Art Centre

Three prize posts/videos for winners of exhibitor and venue surveys and best exhibitor as voted by the people.

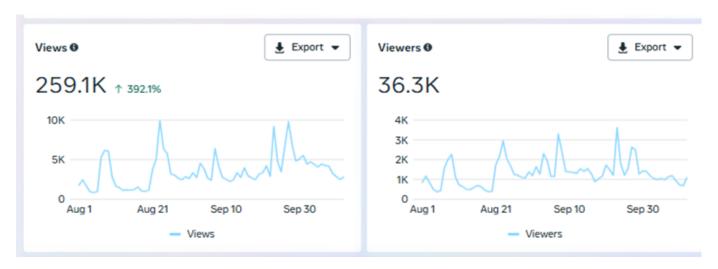
This is in addition to all year-round welcome of new and returning member posts, and promotions for artists or venues electing to provide images and information. Our posts are also shared by followers, sponsors and participating artists. It is to be noted that the majority of hours and expertise that went into achieving these results was due to ASWA volunteers and coordinators.

The following compares 2025 Facebook statistics for the same period in 2024:





90 day results for Facebook:



8.5.2 Instagram

https://www.instagram.com/southernartcrafttrail

90 days statistics showed 45,503views, followed by 1,773 people (170) with a reach of 1,675 accounts. 2.5% from ads, 19.4% were followers and 80.6% were non-followers.

9 NEXT YEAR'S EVENT

It is planned that the 23rd Southern Art + Craft Trail is offered again over 16 days from Saturday 26 September to Sunday 11 October 2026.

The Southern Art + Craft Trail is seen as a vitally important event in a Greater Southern region's artists' calendar. It provides a goal for artists and venues for the year and encourages new entries each time. The event provides a valued and well attended activity during this popular visitor time, with anecdotal evidence showing that many visitors have it on their annual calendar of 'must see' events in the region.

The inclusion of schools, disability groups plus the inclusion of multi-cultural venues since 2023 has increased our exposure to participants previously not engaged in the arts, hands-on displays and activities.

10 ARTSOUTHWA LONG TERM GOALS

The longer-term goals for ArtSouthWA are to continue to provide a reliable and professionally run destination tourism events that encourage an increasingly diverse range of visual artists to present the very best of their work. Each year over the past 22 years, the Southern Art + Craft Trail has moved progressively forward, bringing income and exposure to regional established and emerging visual artists and craftspeople. This in turn has led to the development of a reputation that sees visitors returning regularly to the region.

As an organisation, ArtSouthWA is evolving to deliver the Great Southern Arts Culture and Heritage Strategy. During 2024 members finalised the 2024-2028 Strategic Plan. This will be reviewed annually. Our future direction includes delivering more events that benefit our members and the community. This includes continuing the Easter Arts Festival and for 2026, the Heritage Halls Project.

APPENDIX 1 - EXAMPLES OF MEDIA IN PUBLICATIONS

SOUTHERLY MAGAZINE





SOUTHERLY MAGAZINE continued

ART-GRAFT TRAIL Southern Art-Croft Trail Evert 2025







Hands-on opportunities during the 2025 Art Trail













Art Trail leads from bush to the beaches in 2025

















SOUTHERLY MAGAZINE continued





SOUTHERLY MAGAZINE continued



SOUTHERLY MAGAZINE continued



WANDERLUST MAGAZINE

